



## FleetCor Announces New Appointments to its International Executive Team

June 11, 2014

### *New Country Leaders for Brazil, Germany and Canada*

ATLANTA--(BUSINESS WIRE)--Jun. 11, 2014-- FleetCor Technologies, Inc. (NYSE:FLT), a global leader in fuel card and workforce payment products to businesses, announced today the appointment of three new international executives.

Armando Netto has been appointed CEO, FleetCor Brazil, and will have overall operating responsibility for all of FleetCor's companies in the market. Armando joins FleetCor from TIVIT, a major Brazilian IT and BPO services company, in which he previously headed the company's IT Services division. Prior to TIVIT, Armando was a consultant for McKinsey & Company in the Sao Paulo office, and held a leadership role with Unisys.

Steffen Giebler has been appointed managing director, FleetCor Germany, and will be responsible for the new Shell Private Label outsourcing contract. Steffen was most recently CEO of HPI Fleet & Mobility, and prior to that worked for GMAC and GE Capital in various leadership positions in their Fleet Leasing divisions.

Patrick Ducharme has been appointed managing director, FleetCor Canada, and is responsible for the new Husky and Ultramar private label outsourcing contracts along with building out FleetCor's direct Fuel Card business in Canada. Patrick was previously head of sales and corporate development payment solutions at National Bank of Canada, and prior to that held a variety of management positions with National Bank of Canada and Loto-Quebec.

"These local in market executive appointments will help build out our management capacity in three important new FleetCor international markets. Each of these talented executives is deeply experienced in international business. We're looking forward to their contributions," said Ron Clarke, Chairman and CEO of FleetCor.

### **About FleetCor**

FleetCor is a leading global provider of fuel cards and workforce payment products to businesses. FleetCor's payment programs enable businesses to better control employee spending and provide card-accepting merchants with a high volume customer base that can increase their sales and customer loyalty. FleetCor serves commercial accounts in North America, Latin America, Europe, and Australia/New Zealand. For more information, please visit [www.fleetcor.com](http://www.fleetcor.com).



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