



## FleetCor Signs Canadian Fuel Card Outsourcing Contract

February 5, 2014

NORCROSS, Ga.--(BUSINESS WIRE)--Feb. 5, 2014-- FleetCor Technologies, Inc. (NYSE:FLT), a leading global provider of fuel cards and workforce payment products to businesses, announced today that it has signed an agreement to provide a full service outsourcing solution for CST Brands, Inc. in Canada ("CST"). Under the terms of this new agreement, FleetCor will provide a full set of outsourcing services to manage the Ultramar Universal Fleet Card portfolio including: marketing and sales, customer service, credit and collections, transaction processing, and overall program management. FleetCor will acquire the existing client portfolio from the National Bank of Canada and the cards will continue to be issued under the National Bank of Canada MasterCard License. The Company expects to convert the portfolio and launch new sales later this year.

In Canada, CST operates more than 850 retail fuel sites in greater Toronto, Ottawa, province of Quebec and Atlantic Provinces and is one of the largest retail distributors of home heating oil in Eastern Canada. The network includes around 80 card lock sites located along natural trucking routes or industrial parks that allow trucking and commercial fleets to buy fuel 24 hours a day.

"We are pleased CST Canada and National Bank of Canada selected us to manage the Ultramar Universal Fleet Card program right on the heels of our recent Husky Oil selection," said Ron Clarke, FleetCor's Chairman and CEO. "This deal is consistent with our strategy to expand our presence and potential in the world's top 20 markets."

### **About FleetCor**

FleetCor is a leading global provider of fuel cards and workforce payment products to businesses. FleetCor's payment programs enable businesses to better control employee spending and provide card-accepting merchants with a high volume customer base that can increase their sales and customer loyalty. FleetCor serves commercial accounts in North America, Latin America, Europe, and Australia/New Zealand. For more information, please visit <http://www.fleetcor.com>.

### **About CST Brands, Inc.**

CST Brands, Inc. (NYSE:CST) is one of the largest independent retailers of motor fuels and convenience merchandise in North America. Based in San Antonio, Texas, CST employs nearly 12,000 Team Members at nearly 1,900 locations throughout the Southwestern United States and Eastern Canada offering a broad array of convenience merchandise, beverages, snacks and fresh food. In the U.S., CST Corner Stores proudly sell Valero fuels and signature products such as Fresh Choices baked and packaged goods, U Force energy and sport drinks, Cibolo Mountain coffee, FC Soda and Flavors2Go fountain drinks. In Canada, CST is the exclusive provider of Ultramar fuels and its Dépanneur du Coin and Corner Stores sell signature Transit Café coffee and pastries. For more information about CST, please visit [www.cstbrands.com](http://www.cstbrands.com).



Source: FleetCor Technologies, Inc.

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