



## LeasePlan USA Partners with FLEETCOR for Fuel Card and Vehicle Maintenance Programs

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PEACHTREE CORNERS, Ga.--(BUSINESS WIRE)--Oct. 25, 2018-- [FLEETCOR Technologies, Inc.](#) (NYSE: FLT), a leading global provider of commercial payment solutions, announced today two new agreements that expand its relationship with LeasePlan USA, one of the world's leading fleet management and driver mobility companies.

First, LeasePlan has partnered with FLEETCOR as a preferred provider of its national commercial fuel card program. Under the agreement, FLEETCOR will manage and provide a variety of services supporting LeasePlan's new universal fuel card, including back-end system processing and billing. The product will be offered to LeasePlan's new and existing fleet management customers beginning in 2019.

The partnership also enables FLEETCOR's North American fuel card clients to access LeasePlan's national account vehicle maintenance network of more than 70,000 service providers. Users will now have access to a fully managed maintenance program and team of certified technicians that ensures vehicles are properly maintained, while costs and driver downtime are reduced. This added benefit is part of FLEETCOR's Beyond Fuel strategy, to deepen its relationship with its client base.

"FLEETCOR is excited to be selected by LeasePlan as one of their preferred fuel card providers," said Ron Clarke, FLEETCOR Chairman and CEO. "We look forward to expanding our partnership and offering their unique maintenance service program to our customers."

"FLEETCOR has been an outstanding partner, and we are excited for the opportunity to expand this into additional strategic opportunities," said Chief Commercial Officer Ricardo Fonzaghi of LeasePlan USA. "Together, through our partnership, we aim to continue the growth of our collaboration and provide additional value to our client base."

### About FLEETCOR

FLEETCOR Technologies (NYSE: FLT) is a leading global provider of commercial payment solutions. The Company helps businesses of all sizes better control, simplify and secure payment of their fuel, toll, lodging and general payables. With its proprietary payment networks, FLEETCOR provides affiliated merchants with incremental sales and loyalty. FLEETCOR serves businesses, partners and merchants in North America, Latin America, Europe, and Australasia. For more information, please visit <http://www.fleetcor.com/>.

### About LeasePlan

LeasePlan is one of the world's leading fleet management and driver mobility companies, with 1.8 million vehicles under management in over 30 countries. Our core business involves managing the entire vehicle life-cycle for our clients, taking care of everything from purchasing and maintenance to car re-marketing. With more than 50 years' experience, we are a trusted partner for our corporate and mobility service clients. Our mission is to provide what's next in mobility via an 'Any car, Anytime, Anywhere' service – so you can focus on what's next for you. Find out more at [www.leaseplan.com](http://www.leaseplan.com).



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### Investor Relations

Jim Eglseder, 770-417-4697

[Jim.Eglseder@fleetcor.com](mailto:Jim.Eglseder@fleetcor.com)

or

### Media Relations

[press@fleetcor.com](mailto:press@fleetcor.com)

or

Stacie Bevens

[Stacie.bevens@leaseplan.com](mailto:Stacie.bevens@leaseplan.com)